

- (f) Process of Motivation
- (g) Control Process
- (h) Business ethics

### SECTION - B

#### UNIT - I

2. "Management is the art of getting things done through and with people in formally organised groups." Explain.
3. Write a note on the evolution of management thought. What are the recent trends in management thoughts ?

#### UNIT - II

4. "Managerial planning seeks to achieve a coordinated structure of operations". Comment.
5. What is meant by decentralization of authority ? Distinguish between delegation and decentralization of authority. How would you decide the degree of decentralization ?

#### UNIT - III

6. "Effective leadership is a function of three factors: the leader, the led, and the situation". Discuss.
7. What can the management do to satisfy the various level needs of workers as shown in Maslow's model ?

#### UNIT - IV

8. Define control. Discuss the importance of control in a modern organisation.
9. What is meant by social responsibility of business ? How can a modern business discharge its social responsibility ?

Roll No. ....

**12029**

**MBA 2nd Semester (Open Elective Courses)  
Examination – May, 2023**

**FUNDAMENTALS OF MANAGEMENT (OPEN ELECTIVE  
COURSES)**

Paper : 16IMSO1

*Time : Three hours ]*

*[ Maximum Marks : 80*

*Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.*

**Note :** All questions of Section-A are *compulsory*. Attempt any four questions from Section-B selecting at least *one* question from each unit.

**SECTION – A**

1. Describe the following :
  - (a) Characteristics of Management
  - (b) Social responsibility of Managers
  - (c) Advantages of Planning
  - (d) Delegation of Authority
  - (e) Laissez-faire Free Rein Leadership

12029-2650-(P-3)(Q-9)(23)

P. T. O.