

Roll No.

12754

**MBA 2 Yr. 4th Semester New Scheme 2019-20
Examination – May, 2023**

TRAINING & DEVELOPMENT

Paper : 20IMG24GH2

Time : Three hours]

[Maximum Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.

Note : This paper consists of two Sections (Section **A** and **B**). Section-**A** is *compulsory* and carry questions of 2 marks each and Section-**B** consists of eight questions. The students shall be required to attempt *four* questions from Section-**B** selecting *one* question from each unit. All questions carry equal marks.

SECTION – A

1. Write short note on :

- (a) Importance of training
- (b) Knowledge acquisition

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- (c) Training aids
- (d) Business games
- (e) Problem solving
- (f) Brain storming
- (g) Cross cultural training
- (h) Learning styles

SECTION - B

UNIT - I

2. What do you mean by training needs assessment ? Briefly discuss its organizational and person analysis ?
3. Describe the process of training ? Briefly discuss the role of stakeholders in training programme.

UNIT - II

4. Discuss the process of learning in a training programme. How would you develop an effective training programme for the middle level managers ?
5. What is pedagogy ? Explain an effective pedagogy for supervisory level training.

UNIT - III

6. What are different training techniques for culture building in an organization ? Discuss.
7. What do you mean by role play technique ? Discuss its various implications for the development of the organization.

UNIT - IV

8. Describe succession planning. Explain its process and strategy.
9. Discuss the emerging issues in training. How do they contribute in organizational development ?