

Roll No. ....

**12601**

**MBA 2 Yr. 1st Semester  
(CBCS) 2019-20 New Scheme  
Examination – February, 2022  
MANAGEMENT CONCEPT & ORGANIZATIONAL  
BEHAVIOUR**

Paper : 191MG21C1

Time : Three hours ]

[ Maximum Marks : 80

*Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.*

**Note :** All questions of Section-A are compulsory. Each question of Section-A carries 2 marks. Attempt four questions from Section-B selecting one question from each Unit. All question of section-B carries 16 marks.

**SECTION – A**

1. Write short note on the following : 2 × 8 = 16
- (a) Job design
  - (b) personality
  - (c) conflict

12601-3550-(P-3)(Q-9)(22)

P. T. O.

- (d) organizational politics
- (e) prerequisites
- (f) empowerment
- (g) learning
- (h) workforce diversity

**SECTION - B**

**UNIT - I**

2. Explain the dimensions of emotional intelligence and describe how the knowledge in EI helps any manager. 16
3. Elaborate the managerial roles. What are factors affecting managerial roles. What functions are performed by a manager? 16

**UNIT - II**

4. What is the importance of motivation at workplace? Discuss the main theories of motivation. 16
5. Are leaders born or made? Justify your answer using theories of leadership. 16

**UNIT - III**

6. Explain in detail the types of groups in organizations and the various group decisions making technique. 16

12601-3550-(P-3)/(Q-9)/(22) (2)

7. Explain the different sources of conflict. Describe various techniques of conflict management. 16

**UNIT - IV**

8. What is Organizational Structure? How an organizational can select the organizational structure. 16
9. What are the human reactions to organizational change? Suggest ways to overcome the resistance of change. 16

12601-3550-(P-3)/(Q-8)/(22) (3)