

Roll No.

12003

MBA 2 Year 1st Semester
Examination – December, 2022

ORGANISATIONAL BEHAVIOUR

Paper : 16IMG21C3

Time : Three hours] [Maximum Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.

Note : Question No. 1 is *compulsory*. Attempt remaining *four* questions, selecting *one* question from each Unit. All questions carry equal marks.

1. Answer the following in brief :

- (a) Cross - Cultural Dynamics.
- (b) Ethical issues at work.
- (c) Self Theory of Personality.
- (d) Quality Circle.
- (e) Reasons for Organizational politics.
- (f) What is Interpersonal Conflict ?

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- (g) Sensitivity Training.
- (h) Process Consultation.

UNIT - I

- 2. Define Organizational Behaviour. What are the main elements present in the organizational behaviour ? Discuss the role of organizational behaviour for managers.
- 3. What are Contemporary challenges and opportunities for managers in using organizational behaviour concepts ? How cultural differences can be utilized for maximum benefit of the organization ?

UNIT - II

- 4. What is the role of reinforcement in learning ? How should reinforcement be administered so as to bring maximum desirable behaviour ?
- 5. What is Personality ? Discuss its determinants. What are the various theories of it ? How will you integrate various theories to get a satisfactory theory of Personality ?

UNIT - III

- 6. What is Transactional Analysis ? How does it help in improving interpersonal relationships ?

12003- (P-3)(Q-9)(22) (2)

- 7. Define Power. Why is Power so important in organization ? What are the various bases of Power ? Does power and conflict resolution has some relationship ? Discuss.

UNIT - IV

- 8. Why is formal organization necessary for the performance of complex and diverse tasks ? Give elements of a sound plan for organization structure.
- 9. What do you mean by organization development and its interventions ? What are the various steps involved in the organizational development ? Discuss the major OD interventions.

12003- (P-3)(Q-9)(22) (3)