

Roll No. ....

**12044**

**MBA 2 Year 3rd Semester (CBCS)  
(Re-Appeal) Examination – October, 2020**

**PERFORMANCE MANAGEMENT**

Paper : 17IMG23GH1

Time : 1.45 hours ]

[ Maximum Marks : 80

*Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.*

**Note :** Attempt any *three* questions. All questions carry equal marks.

**1.** Describe the following :

- (a) Mission
- (b) Competency
- (c) Resource requirement
- (d) Trait based approach
- (e) SMART
- (f) Team performance
- (g) Coaching
- (h) Strategy map

**2.** Explain the concept of performance appraisal. How it can be related to performance management ? What is the importance of performance management system for an organization ?

3. Human resource has been considered as the most important factor of an organization and enhancing their performance is the responsibility of an organization. Explain.
  4. Define the term behavior. Discuss the role of behavior in managing the performance of an employee.
  5. What are end results ? Explain how results are considered as the essential feature in measuring the performance of an employee.
  6. What are the various standards of performance ? Discuss the standard objectives of performance management.
  7. Explain the concept of capability requirements. Why is it an important aspect of performance management ?
  8. Describe the process of 360 degree feedback. How it is helpful ? Why it is needed during performance management of an employee ?
  9. Discuss the concept of performance management training. How it helps in evaluating the performance of an employee ?
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